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| Logo:  Company name:    Web page:  CEO´s name:  Tel:  Móvil:  e-mail:  Address:  Industry:  Development Status:  Shareholders:  Number of Employees:  Potencial Market:  **A SHORT COMPANY INTRODUCCION**  Founded: History:  **OVERVIEW TECNOLOGY AND PRODUCTS**  **MANAGEMENT TEAM**  Names Responsabilities  **MARKET DESCRIPTION AND OPPORTUNITIES**  **CUSTOMERS**  Name of the 5 most important customes  **FiNANCIAL SUMMARY** (year end to 31 December)  (€ 000)  2012 2013 Forecast 2014 Forecast 2015  SALES  EBITDA |

Name of the company: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

CEO Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. I am a potential customer, what is your value proposition, what is your elevator pitch? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
2. Where do you see your company in 5 years’ time? And yourself?

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1. Let us know why are you interested in this program?

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1. What could make you sell double in the next 12 months?

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1. Describe briefly your market place and competition.

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1. Which percentage of your sales volume is outside Spain?

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1. Which is your experience in terms of internationalization of your company (subsidiaries, commercial, operation or financial agreements with international partners…)?

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Please fill this application form and send it back to [ebesalduch@ib-businessinnovation.com](mailto:ebesalduch@ib-businessinnovation.com).

This information will be treated confidentially with the sole purpose of evaluating your application to the Go Global Growth Program 2014-2015.