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| Logo:Company name:  Web page: CEO´s name:Tel:Móvil: e-mail:Address:Industry: Development Status: Shareholders:Number of Employees: Potencial Market:**A SHORT COMPANY INTRODUCCION**Founded: History: **OVERVIEW TECNOLOGY AND PRODUCTS****MANAGEMENT TEAM**  Names Responsabilities **MARKET DESCRIPTION AND OPPORTUNITIES****CUSTOMERS**Name of the 5 most important customes**FiNANCIAL SUMMARY** (year end to 31 December)(€ 000)  2012 2013 Forecast 2014 Forecast 2015SALESEBITDA |

Name of the company: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

CEO Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. I am a potential customer, what is your value proposition, what is your elevator pitch? \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
2. Where do you see your company in 5 years’ time? And yourself?

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1. Let us know why are you interested in this program?

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1. What could make you sell double in the next 12 months?

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1. Describe briefly your market place and competition.

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1. Which percentage of your sales volume is outside Spain?

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1. Which is your experience in terms of internationalization of your company (subsidiaries, commercial, operation or financial agreements with international partners…)?

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Please fill this application form and send it back to ebesalduch@ib-businessinnovation.com.

This information will be treated confidentially with the sole purpose of evaluating your application to the Go Global Growth Program 2014-2015.